

Associated Students SDSU
Statement of Revenues and Expenditures - Corporate - Prop Bud Rev For Next Year Summary
From 7/1/2007 Through 6/30/2008

**ASSOCIATED STUDENTS OF SDSU
2008-2009 Budget Proposal**

	Proposed Next		Var YTD		Variance		Current Bud			
	Actual YTD	Year Budget	Var Prop YTD	PCT	Current Budget	Current Bud	Var %	Prior Year End	Var Prop Pr YR	Var Pct YR End
Revenue										
Retail Sales	202,737	244,183	41,446	19.30%	214,708	29,475	13.73%	250,584	6,401	2.55%
Mandatory Fees	4,244,936	4,940,944	696,008	16.47%	4,226,944	714,000	16.89%	3,885,223	(1,055,721)	(27.17)%
Advertising	721,817	774,290	52,473	6.96%	754,300	19,990	2.65%	837,870	63,580	7.59%
Equipment Salvage	13,496	12,000	(1,496)	(3.18)%	47,000	(35,000)	(74.47)%	47,617	35,617	74.80%
User Fees	6,820,613	7,058,075	237,462	3.60%	6,588,294	469,781	7.13%	6,290,780	(767,295)	(12.20)%
Fund Raising/Donations	168,860	148,500	(20,360)	(5.12)%	397,923	(249,423)	(62.68)%	335,340	186,840	55.72%
Sponsorships	627,253	613,714	(13,539)	(2.03)%	668,575	(54,861)	(8.21)%	623,207	9,493	1.52%
Ticket Sales	191,535	188,353	(2,682)	(1.46)%	184,314	4,539	2.46%	209,220	20,367	9.73%
Rental Charges	1,476,561	1,604,630	128,069	8.20%	1,561,457	43,173	2.76%	1,606,057	1,427	0.09%
Contracts	862,504	991,750	129,246	12.36%	1,045,875	(54,125)	(5.18)%	906,637	(85,113)	(9.39)%
Chargebacks	2,344,659	2,412,253	67,594	2.82%	2,398,041	14,212	0.59%	2,400,756	(11,497)	(0.48)%
Intercompany Revenue	1,405,544	1,420,942	15,398	1.05%	1,468,648	(47,706)	(3.25)%	1,312,690	(108,252)	(8.25)%
Transfer from reserves	653,026	1,049,176	396,150	21.96%	1,803,917	(754,741)	(41.84)%	2,473,679	1,424,503	57.59%
Misc Income	313,493	257,815	(55,678)	(17.85)%	312,007	(54,192)	(17.37)%	420,783	162,968	38.73%
Interest	293,789	368,450	74,661	20.43%	365,500	2,950	0.81%	384,665	16,215	4.22%
Total Revenue	20,340,823	22,085,575	1,744,752	7.92%	22,037,503	48,072	0.22%	21,985,108	(100,467)	(0.46)%
Expenses										
Full time salaries	3,916,183	4,212,403	296,220	7.11%	4,164,123	(48,280)	(1.16)%	3,986,970	(225,433)	(5.65)%
Full time benefits	1,635,824	1,844,700	208,876	11.76%	1,775,594	(69,106)	(3.89)%	2,226,055	381,355	17.13%
Part time wages	3,449,454	3,550,674	101,220	2.79%	3,628,485	77,811	2.14%	3,288,044	(262,630)	(7.99)%
Part time benefits	232,374	224,153	(8,221)	(3.18)%	258,582	34,429	13.31%	243,510	19,297	7.93%
Work study	11,160	10,547	(613)	(6.29)%	9,750	(797)	(8.17)%	11,896	1,349	11.34%
Employee related	86,230	108,648	22,418	21.30%	105,249	(3,399)	(3.23)%	84,538	(24,110)	(28.52)%
Supplies	824,279	768,002	(56,277)	(7.28)%	772,721	4,719	0.61%	880,597	112,595	12.79%
Utilities	1,021,204	1,199,049	177,845	15.01%	1,184,761	(14,288)	(1.21)%	1,026,618	(172,431)	(16.80)%
Insurance	289,027	305,560	16,533	5.67%	291,687	(13,873)	(4.76)%	212,307	(93,253)	(43.92)%
Administrative	108,983	150,277	41,294	26.05%	158,547	8,270	5.22%	191,174	40,897	21.39%
Travel	244,573	151,701	(92,872)	(62.21)%	149,286	(2,415)	(1.62)%	219,876	68,175	31.01%
Program Related	187,043	270,081	83,038	38.60%	215,115	(54,966)	(25.55)%	196,689	(73,392)	(37.31)%
Services	1,052,468	1,084,541	32,073	2.40%	1,337,930	253,389	18.94%	977,439	(107,102)	(10.96)%
Reimbursed Services	690,853	899,901	209,048	28.08%	744,532	(155,369)	(20.87)%	658,975	(240,926)	(36.56)%
Promotions	327,914	348,385	20,971	5.41%	387,971	39,086	10.07%	322,600	(26,285)	(8.15)%
Financial Aid	27,650	27,450	(200)	(0.72)%	27,950	500	1.79%	28,960	1,510	5.21%
Resale Merchandise	6,924	9,550	2,626	29.46%	8,913	(637)	(7.15)%	6,412	(3,138)	(48.95)%
Miscellaneous	193,218	205,969	12,751	4.94%	258,244	52,275	20.24%	333,280	127,311	38.20%
Prior Year Adjusting	109,097	200	(108,897)	(138.01)%	78,904	78,704	99.75%	119,985	119,785	99.83%
Income Taxes	0	0	0	0.00%	0	0	0.00%	1,439	1,439	100.00%
Repair & Maintenance	1,082,118	1,178,959	96,841	8.29%	1,168,538	(10,421)	(0.89)%	1,068,670	(110,289)	(10.32)%
New Equipment	67,611	10,632	(56,979)	(57.01)%	99,947	89,315	89.36%	469,652	459,020	97.74%
Replacement Equipment	460,598	598,963	138,365	18.56%	745,580	146,617	19.66%	734,353	135,390	18.44%
Major Facility Repairs	174,757	225,989	51,232	20.51%	249,794	23,805	9.53%	156,383	(69,606)	(44.51)%
Leasehold Improvements	105,899	32,550	(73,349)	(10.48)%	699,938	667,388	95.35%	312,166	279,616	89.57%
Improvements to Non-AS	4,742	2,500	(2,242)	(50.98)%	4,397	1,897	43.14%	3,015	515	17.07%
Facilities										
Intercompany transfers	1,366,476	1,351,074	(15,402)	(1.12)%	1,373,789	22,715	1.65%	1,312,690	(38,384)	(2.92)%
Unallocated	0	1,633,299	1,633,299	4,408.72%	37,047	(1,596,252)	(4,308.72)%	0	(1,633,299)	0.00%
Transfer to Reserves	1,598,995	1,679,629	80,634	3.84%	2,100,129	420,500	20.02%	2,588,651	909,022	35.12%
Total Expenses	19,275,653	22,085,886	2,810,233	12.75%	22,037,503	(48,383)	0.22%	21,662,883	(423,003)	(1.95)%
Net Contributions (Subsidy)	1,065,170	(311)	(1,065,481)	0.00%	0	(311)	0.00%	322,226	322,537	100.10%