University Relations and	Budget	FY2012-13	FY2011-12	FY2010-11
<u> Development - Summary</u>	Time Base	Budget	Actual	Actual
SALARIES				
MANAGEMENT	36.0	2,754,840	2,646,022	2,631,223
SUPPORT STAFF	20.0	882,334	1,350,430	1,545,074
STUDENT ASSISTANT		0	20,955	25,334
OVERTIME		0	3,256	1,226
WORK STUDY ON CAMPUS		0	4,399	5,477
TOTAL SALARIES	56.0	3,637,174	4,025,062	4,208,334
BENEFITS		1,794,208	1,729,163	1,778,883
SUBTOTAL PERSONAL SERVICES	56.0	5,431,382	5,754,226	5,987,217
OPERATING EXPENSES				
SERVICES		56,000	51,067	53,135
OTHER		990,000	357,762	869,689
SUBTOTAL OPERATING EXPENSES		1,046,000	408,829	922,824
TOTAL NON-REVENUE-BASED University Relations and Development - Summary	56.0	6,477,382	6,163,055	6,910,041
COST RECOVERY		26,172	385,414	234,975
REVENUE-BASED		321,855	294,323	322,612
TOTAL University Relations and Development - Summary	56.0	6,825,409	6,842,792	7,467,628