

Associated Students SDSU
Statement of Revenues and Expenditures - Corporate - Prop Bud Rev For Next Year Summary
From 7/1/2009 Through 6/30/2010
(In Whole Numbers)

	Actual YTD	Proposed Next Year Budget	Var Prop YTD	Var YTD PCT	Current Budget	Variance Current Bud	Current Bud Var %	Prior Year End Actual	Var Prop Pr YR	Var Pct YR End
Revenue										
Retail Sales	183,512	247,512	64,000	26.97%	237,306	10,206	4.30%	202,131	(45,381)	(22.45)%
Mandatory Fees	1,230,963	5,423,662	4,192,699	77.30%	5,423,662	0	0.00%	5,268,540	(155,122)	(2.94)%
Advertising	203,800	701,100	497,300	70.93%	701,100	0	0.00%	594,272	(106,828)	(17.98)%
Equipment Salvage	15,018	10,000	(5,018)	(46.00)%	10,908	(908)	(8.32)%	84,715	74,715	88.20%
User Fees	3,432,083	7,357,478	3,925,395	54.21%	7,240,500	116,978	1.62%	7,461,007	103,529	1.39%
Fund Raising/Dona...	72,774	176,980	104,206	39.75%	262,148	(85,168)	(32.49)%	450,096	273,116	60.68%
Sponsorships	301,237	374,279	73,042	19.48%	374,929	(650)	(0.17)%	676,298	302,019	44.66%
Ticket Sales	57,237	195,484	138,247	70.72%	195,484	0	0.00%	198,168	2,684	1.35%
Rental Charges	439,529	1,593,945	1,154,416	72.59%	1,590,320	3,625	0.23%	1,544,330	(49,615)	(3.21)%
Contracts	379,470	1,334,638	955,168	72.76%	1,312,807	21,831	1.66%	1,017,195	(317,443)	(31.21)%
Chargebacks	654,051	2,462,860	1,808,809	73.44%	2,462,860	0	0.00%	2,477,971	15,111	0.61%
Intercompany Revenue	933,297	2,523,397	1,590,100	68.72%	2,314,014	209,383	9.05%	2,761,271	237,874	8.61%
Transfer from reserves	206,056	745,063	539,007	33.46%	1,610,695	(865,632)	(53.74)%	3,012,462	2,267,399	75.27%
Misc Income	229,250	285,472	56,222	18.56%	302,972	(17,500)	(5.78)%	505,006	219,534	43.47%
Interest	42,195	227,000	184,805	81.41%	227,000	0	0.00%	289,965	62,965	21.71%
Total Revenue	8,380,474	23,658,870	15,278,396	62.96%	24,266,705	(607,835)	(2.50)%	26,543,430	2,884,560	10.87%
Expenses										
Full time salaries	1,431,229	4,387,792	2,956,563	66.91%	4,418,832	31,040	0.70%	4,438,105	50,313	1.13%
Full time benefits	705,946	1,882,676	1,176,730	62.21%	1,891,428	8,752	0.46%	1,813,083	(69,593)	(3.84)%
Part time wages	1,524,905	3,866,389	2,341,484	60.27%	3,884,713	18,324	0.47%	3,802,133	(64,256)	(1.69)%
Part time benefits	111,126	248,815	137,689	55.17%	249,566	751	0.30%	285,542	36,727	12.86%
Work study	958	14,872	13,914	93.56%	14,872	0	0.00%	10,416	(4,456)	(42.78)%
Employee related	26,858	105,949	79,091	72.97%	108,387	2,438	2.25%	91,016	(14,933)	(16.41)%
Supplies	366,738	931,581	564,843	59.83%	944,090	12,509	1.32%	1,005,757	74,176	7.38%
Utilities	210,852	1,200,440	989,588	83.89%	1,179,651	(20,789)	(1.76)%	1,192,334	(8,106)	(0.68)%
Insurance	325,816	315,781	(10,035)	(3.22)%	311,370	(4,411)	(1.42)%	297,236	(18,545)	(6.24)%
Administrative	69,209	146,530	77,321	52.89%	146,197	(333)	(0.23)%	170,502	23,972	14.06%
Travel	32,316	258,793	226,477	84.22%	268,924	10,131	3.77%	254,061	(4,732)	(1.86)%
Program Related	181,318	434,979	253,661	60.38%	420,112	(14,867)	(3.54)%	407,536	(27,443)	(6.73)%
Services	556,637	1,137,169	580,532	51.10%	1,136,045	(1,124)	(0.10)%	1,526,342	389,173	25.50%
Reimbursed Services	196,360	810,932	614,572	75.79%	810,932	0	0.00%	854,340	43,408	5.08%
Promotions	155,070	375,279	220,209	51.41%	428,370	53,091	12.39%	515,581	140,302	27.21%
Financial Aid	6,900	336,350	329,450	97.95%	336,350	0	0.00%	323,062	(13,288)	(4.11)%
Resale Merchandise	6,229	7,495	1,266	16.89%	7,495	0	0.00%	6,671	(824)	(12.36)%
Miscellaneous	94,047	202,958	108,911	54.80%	198,736	(4,222)	(2.12)%	660,699	457,741	69.28%
Prior Year Adjusting	87,902	858	(87,044)	...4.95)%	858	0	0.00%	78,074	77,216	98.90%
Income Taxes	1,463	0	(1,463)	0.00%	0	0	0.00%	0	0	0.00%
Repair & Maintenance	386,775	1,229,837	843,062	61.96%	1,360,611	130,774	9.61%	1,163,224	(66,613)	(5.73)%
New Equipment	27,018	9,280	(17,738)	(15.84)%	112,014	102,734	91.72%	42,767	33,487	78.30%
Replacement Equipment	145,567	336,909	191,342	48.49%	394,607	57,698	14.62%	1,125,478	788,569	70.07%

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Major Facility Repairs	621,457	62,973	(558,484)	...1.27%	65,606	2,633	4.01%	191,895	128,922	67.18%
Leasehold Improvements	31,811	296,530	264,719	55.98%	472,880	176,350	37.29%	783,669	487,139	62.16%
Improvements to Non-AS Facilities	1,925	11,833	9,908	39.44%	25,121	13,288	52.90%	2,267	(9,566)	(422.07)%
Intercompany transfers	928,597	2,582,454	1,653,857	63.82%	2,591,274	8,820	0.34%	2,761,299	178,845	6.48%
Unallocated	0	818,494	818,494	105.93%	772,709	(45,785)	(5.93)%	0	(818,494)	0.00%
Transfer to Reserves	474,492	1,644,922	1,170,430	68.25%	1,714,953	70,031	4.08%	2,314,697	669,775	28.94%
Total Expenses	<u>8,709,520</u>	<u>23,658,870</u>	<u>14,949,350</u>	<u>61.60%</u>	<u>24,266,703</u>	<u>607,833</u>	<u>(2.50)%</u>	<u>26,117,783</u>	<u>2,458,913</u>	<u>9.41%</u>
Net Contributions (Subsidy)	<u>(329,046)</u>	<u>0</u>	<u>329,046</u>	<u>...4.38%</u>	<u>2</u>	<u>(2)</u>	<u>...0.00%</u>	<u>425,647</u>	<u>425,647</u>	<u>100.00%</u>