

Associated Students SDSU  
Statement of Revenues and Expenditures - Corporate - Prop Bud Rev For Next Year Summary  
From 7/1/2007 Through 6/30/2008

**ASSOCIATED STUDENTS OF SDSU  
2008-2009 Budget Proposal**

	Proposed Next		Var YTD		Variance		Current Bud		Prior Year End	Var Prop Pr YR	Var Pct YR End
	Actual YTD	Year Budget	Var Prop YTD	PCT	Current Budget	Current Bud	Var %	Var %			
<b>Revenue</b>											
Retail Sales	202,737	244,183	41,446	19.30%	214,708	29,475	13.73%	250,584	6,401	2.55%	
Mandatory Fees	4,244,936	4,940,944	696,008	16.47%	4,226,944	714,000	16.89%	3,885,223	(1,055,721)	(27.17)%	
Advertising	721,817	774,290	52,473	6.96%	754,300	19,990	2.65%	837,870	63,580	7.59%	
Equipment Salvage	13,496	12,000	(1,496)	(3.18)%	47,000	(35,000)	(74.47)%	47,617	35,617	74.80%	
User Fees	6,820,613	7,058,075	237,462	3.60%	6,588,294	469,781	7.13%	6,290,780	(767,295)	(12.20)%	
Fund Raising/Donations	168,860	148,500	(20,360)	(5.12)%	397,923	(249,423)	(62.68)%	335,340	186,840	55.72%	
Sponsorships	627,253	613,714	(13,539)	(2.03)%	668,575	(54,861)	(8.21)%	623,207	9,493	1.52%	
Ticket Sales	191,535	188,353	(2,682)	(1.46)%	184,314	4,539	2.46%	209,220	20,367	9.73%	
Rental Charges	1,476,561	1,604,630	128,069	8.20%	1,561,457	43,173	2.76%	1,606,057	1,427	0.09%	
Contracts	862,504	991,750	129,246	12.36%	1,045,875	(54,125)	(5.18)%	906,637	(85,113)	(9.39)%	
Chargebacks	2,344,659	2,412,253	67,594	2.82%	2,398,041	14,212	0.59%	2,400,756	(11,497)	(0.48)%	
Intercompany Revenue	1,405,544	1,420,942	15,398	1.05%	1,468,648	(47,706)	(3.25)%	1,312,690	(108,252)	(8.25)%	
Transfer from reserves	653,026	1,049,176	396,150	21.96%	1,803,917	(754,741)	(41.84)%	2,473,679	1,424,503	57.59%	
Misc Income	313,493	257,815	(55,678)	(17.85)%	312,007	(54,192)	(17.37)%	420,783	162,968	38.73%	
Interest	293,789	368,450	74,661	20.43%	365,500	2,950	0.81%	384,665	16,215	4.22%	
<b>Total Revenue</b>	<b>20,340,823</b>	<b>22,085,575</b>	<b>1,744,752</b>	<b>7.92%</b>	<b>22,037,503</b>	<b>48,072</b>	<b>0.22%</b>	<b>21,985,108</b>	<b>(100,467)</b>	<b>(0.46)%</b>	
<b>Expenses</b>											
Full time salaries	3,916,183	4,212,403	296,220	7.11%	4,164,123	(48,280)	(1.16)%	3,986,970	(225,433)	(5.65)%	
Full time benefits	1,635,824	1,844,700	208,876	11.76%	1,775,594	(69,106)	(3.89)%	2,226,055	381,355	17.13%	
Part time wages	3,449,454	3,550,674	101,220	2.79%	3,628,485	77,811	2.14%	3,288,044	(262,630)	(7.99)%	
Part time benefits	232,374	224,153	(8,221)	(3.18)%	258,582	34,429	13.31%	243,510	19,297	7.93%	
Work study	11,160	10,547	(613)	(6.29)%	9,750	(797)	(8.17)%	11,896	1,349	11.34%	
Employee related	86,230	108,648	22,418	21.30%	105,249	(3,399)	(3.23)%	84,538	(24,110)	(28.52)%	
Supplies	824,279	768,002	(56,277)	(7.28)%	772,721	4,719	0.61%	880,597	112,595	12.79%	
Utilities	1,021,204	1,199,049	177,845	15.01%	1,184,761	(14,288)	(1.21)%	1,026,618	(172,431)	(16.80)%	
Insurance	289,027	305,560	16,533	5.67%	291,687	(13,873)	(4.76)%	212,307	(93,253)	(43.92)%	
Administrative	108,983	150,277	41,294	26.05%	158,547	8,270	5.22%	191,174	40,897	21.39%	
Travel	244,573	151,701	(92,872)	(62.21)%	149,286	(2,415)	(1.62)%	219,876	68,175	31.01%	
Program Related	187,043	270,081	83,038	38.60%	215,115	(54,966)	(25.55)%	196,689	(73,392)	(37.31)%	
Services	1,052,468	1,084,541	32,073	2.40%	1,337,930	253,389	18.94%	977,439	(107,102)	(10.96)%	
Reimbursed Services	690,853	899,901	209,048	28.08%	744,532	(155,369)	(20.87)%	658,975	(240,926)	(36.56)%	
Promotions	327,914	348,385	20,971	5.41%	387,971	39,086	10.07%	322,600	(26,285)	(8.15)%	
Financial Aid	27,650	27,450	(200)	(0.72)%	27,950	500	1.79%	28,960	1,510	5.21%	
Resale Merchandise	6,924	9,550	2,626	29.46%	8,913	(637)	(7.15)%	6,412	(3,138)	(48.95)%	
Miscellaneous	193,218	205,969	12,751	4.94%	258,244	52,275	20.24%	333,280	127,311	38.20%	
Prior Year Adjusting	109,097	200	(108,897)	(138.01)%	78,904	78,704	99.75%	119,985	119,785	99.83%	
Income Taxes	0	0	0	0.00%	0	0	0.00%	1,439	1,439	100.00%	
Repair & Maintenance	1,082,118	1,178,959	96,841	8.29%	1,168,538	(10,421)	(0.89)%	1,068,670	(110,289)	(10.32)%	
New Equipment	67,611	10,632	(56,979)	(57.01)%	99,947	89,315	89.36%	469,652	459,020	97.74%	
Replacement Equipment	460,598	598,963	138,365	18.56%	745,580	146,617	19.66%	734,353	135,390	18.44%	
Major Facility Repairs	174,757	225,989	51,232	20.51%	249,794	23,805	9.53%	156,383	(69,606)	(44.51)%	
Leasehold Improvements	105,899	32,550	(73,349)	(10.48)%	699,938	667,388	95.35%	312,166	279,616	89.57%	
Improvements to Non-AS	4,742	2,500	(2,242)	(50.98)%	4,397	1,897	43.14%	3,015	515	17.07%	
<b>Facilities</b>											
Intercompany transfers	1,366,476	1,351,074	(15,402)	(1.12)%	1,373,789	22,715	1.65%	1,312,690	(38,384)	(2.92)%	
Unallocated	0	1,633,299	1,633,299	4,408.72%	37,047	(1,596,252)	(4,308.72)%	0	(1,633,299)	0.00%	
Transfer to Reserves	1,598,995	1,679,629	80,634	3.84%	2,100,129	420,500	20.02%	2,588,651	909,022	35.12%	
<b>Total Expenses</b>	<b>19,275,653</b>	<b>22,085,886</b>	<b>2,810,233</b>	<b>12.75%</b>	<b>22,037,503</b>	<b>(48,383)</b>	<b>0.22%</b>	<b>21,662,883</b>	<b>(423,003)</b>	<b>(1.95)%</b>	
<b>Net Contributions (Subsidy)</b>	<b>1,065,170</b>	<b>(311)</b>	<b>(1,065,481)</b>	<b>0.00%</b>	<b>0</b>	<b>(311)</b>	<b>0.00%</b>	<b>322,226</b>	<b>322,537</b>	<b>100.10%</b>	